

Message Text

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PAGE 01 ABU DH 01103 220546Z

ACTION NEA-10

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R 210722Z APR 78

FM AMEMBASSY ABU DHABI

TO USDOC WASHDC

AMEMBASSY SINGAPORE

AMEMBASSY KUWAIT

INFO SECSTATE WASHDC 7704

UNCLAS ABU DHABI 1103

USDOC INCLUDE CAGNE (BECK & TENNEY)

E O 11652: NA

TAGS: BBAK, TC

SUBJ: REQUEST FOR BONA FIDES

REFS: USDOC 6923, ABU DHABI 918, USDOC 6485

1. REFTEL WAS USDOC RESPONSE TO EMBASSY REQUEST FOR BONA FIDES OF ROBERT TANNER AND TANNER, KELLY & CO., 2 WORLD TRADE CENTER, NEW YORK, NEW YORK, WHICH REPORTED FIRM UNKNOWN TO USDOC NEW YORK DISTRICT OFFICE, BETTER BUSINESS BUREAU, AND CHAMBER OF COMMERCE. FINANCIAL INFO DECLINED: OPERATIONS BROKER DEALER.

2. EMBASSY ORIGINATED REQUEST ON BEHALF OF GOVERNMENT OF RAS AL KHAIMAH TO WHOM TANNER HAS MADE PROPOSALS WHICH RAK GOVT. TECHNICAL ADVISOR TERMED "TOO GOOD TO BE TRUE", BUT WHICH WOULD BE HIGHLY PROFITABLE FOR RAKG IF THEY COULD BE REALIZED. AS RAKG IS MOST INTERESTED IN REVENUE PRODUCING PROJECTS, THEY ASKED TANNER FOR REFERENCES WHICH HE HAS NOW PROVIDED. THESE INCLUDE:
--SENATOR JENNINGS RANDOLPH, U.S. SENATE, WASHINGTON, D.C.,
TELEPHONE 202-224-6472
--SENATOR GEORGE SMATHERS, 1700 K STREET, WASHINGTON, D.C.,
TELEPHONE 202-785-5300.

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--MHON. ERLE COCHE, JR. ("FORMER DIRECTOR OF WORLD BANK")

SUITE 306, 1629 K STREET, WASHINGTON, C.C. 200006,

TELEPHONE 202-293-1322.

--MRS. J. MONTAS, FEDERAL RESERVE BANK, NEW YORK, N.Y.,

TELEPHONE 212-791-6701.

--MR. NAT HARRISON, PRESIDENT, HARRISON CONSTRUCTION COMPANY,

FT. PIERCE, FLORIDA. NO TELEPHONE NUMBER GIVEN.

3. TANNER ALSO GAVE FOLLOWING REFERENCES IN KUWAIT AND SINGAPORE:

MR. JAMES CARPENTER, PRESIDENT, GULF OIL REAL ESTATE COMPANY,
P O BOX 4208, SAFAT, KUWAIT. TELEX GULFCO 2749 KT.

--MR. S.J. ANDERSON, VICE PRESIDENT, GULF OIL COMPANY, KUWAIT
(SAME ADDRESS AND TELEX NUMBER) TELEPHONE 414-233 KUWAIT.

--MR. Y. KONY, MANAGING DIRECTOR, JURONG ENGINEERING LIMITED,
SINGAPORE. TELEX RS 25316. TELEPHONE 653-222.

4. TANNER PROPOSES TO FORM A JOINT VENTURE COMPANY WITH THE GOVERNMENT OF RAK AND TO BUILD A "LEISURE CENTER" INCLUDING A HOTEL AND MARINA. HE WOULD BE RESPONSIBLE FOR RAISING 20 PERCENT OF THE FUNDS, AND THE JOINT VENTURE WOULD TRY TO RAISE THE REST, THOUGH TANNER WOULD DO THE WORK INVOLVED. THE GOVERNMENT WOULD PROVIDE LAND AND FACILITATE OPERATIONS. TANNER CLAIMS AN ASSOCIATION (WHICH RAK GOVT OFFICIALS SAID HE DID NOT SPECIFY) WITH GULF OIL REAL ESTATE DEVELOPMENT COMPANY WHOSE US ADDRESS IS 11800 SUNRISE VALLEY DRIVE, RESTON, VA 22091 (TELE: 703-471-4810).

5. ACTION REQUESTED: USING INFORMATION TANNER PROVIDED, REQUEST ADDRESSEES CHECK TANNER BONA FIDES AS SOON AS PRACTICABLE SINCE RAK GOVT MOST INTERESTED IN DEAL IF BONA FIDES PROVE OUT.

DICKMAN

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